Sequence link: https://parcours-anglais-lycee.netlify.app/premiere-bac-pro/bargain-or-problem/#assessment
Scan the QR code or click the link to open the interactive grid.

How will I be assessed? · Bargain or Problem? Shopping, Fast Fashion and the Planet

The final task. Situation B training (B1): pitch your Second Life service (3 minutes) like a business project, then answer questions.

Two kinds of assessment

During the sequence: formative assessment	At the end: summative assessment
It helps you **improve**.	It **checks** what you have learnt.
You are **allowed to make mistakes**: a mistake you spot is a mistake you will not make again.	You show what you can do, with criteria you already know.
You check your own work with the checklist.	The teacher uses the same grid as you.
sessions 1 to 5 (the price guess, the question to a brand, the Patagonia debate, the life of a T-shirt, Shop Smart).	your business pitch (3 minutes) and answers, marked out of 20.

What I need to do: I tick when it is done

Done	Criterion, in simple words
☐	I answer the question and my position is clear.
☐	I use one fact from the journey.
☐	I present the service, the customers, the price and the benefit for the planet.
☐	I speak from keywords, not from a written text, and I look at the audience.
☐	I use sentence starters, connectors and four words from the journey.

Thinking about my work

- *"I can already..."*
- *"I still find it hard to..."*
- *"The criterion I do best is... because..."*
- *"To improve, I will..."*

Sequence link: https://parcours-anglais-lycee.netlify.app/premiere-bac-pro/bargain-or-problem/#assessment
A ready-to-use grid with the same criteria as the students' checklist. Click one level for each criterion: the total adds up by itself.

For teachers: marking grid

Student: ..... Class: ..... Date: .....

Criterion	Achieved	In progress	Not yet
1. Task and message Answers the question of the final task and gives a clear position.	☐ 4	☐ 2	☐ 0
2. Facts from the journey Uses at least one fact from the journey (Rana Plaza 2013, Patagonia 2011, one truck of textiles per second).	☐ 5	☐ 2.5	☐ 0
3. The business idea Presents the service, the customers, the price and the benefit for the planet.	☐ 4	☐ 2	☐ 0
4. Speaking without reading Speaks from notes (keywords only), looks at the audience, is easy to hear.	☐ 3	☐ 1.5	☐ 0
5. Language Uses sentence starters, connectors and at least four words from the journey; errors do not block meaning.	☐ 4	☐ 2	☐ 0

Total: **..... / 20**

Comment

Sequence link: https://parcours-anglais-lycee.netlify.app/premiere-bac-pro/bargain-or-problem/#assessment
To mark quickly and fairly: what is expected, what earns full or partial points, and the most common mistakes.

For teachers: marking guide

To mark quickly and fairly: what is expected, what earns full or partial points, and the most common mistakes.

MODEL ANSWER

Good afternoon. Our business is called Second Stitch. It is a repair café in the town centre, open on Wednesdays and Saturdays. Customers bring clothes with a hole or a broken zip, and our team repairs them for a small price, from £3. Customers can also learn to repair their clothes themselves in our workshops. Our service is good for the planet because, according to the Ellen MacArthur Foundation, the equivalent of one garbage truck of textiles is landfilled or burned every second. Repairing means fewer new clothes. It is also fair: after the Rana Plaza disaster in 2013, when more than 1,100 workers died, many people asked "Who made my clothes?". Like Patagonia in 2011, we say: buy less, repair more. Customers will choose us because we are cheap, fast and friendly. Thank you. Any questions?

Criterion by criterion

Criterion	Full points	Partial points	0 points
1. Task and message (4)	Clear answer to the question, position stated at the start and at the end.	Position unclear or only at the end.	Off topic or no position.
2. Facts from the journey (5)	At least two accurate facts or quotes from the documents, with names and dates.	One accurate fact, or facts with errors in names or dates.	No fact from the journey.
3. The business idea (4)	Done fully and clearly.	Done partly, or not linked to the topic.	Missing.
4. Speaking without reading (3)	Notes are keywords only; voice and eye contact help the audience.	Reads for part of the time.	Reads the whole time.
5. Language (4)	Varied starters and connectors, four or more journey words, meaning always clear.	Few connectors or journey words; meaning sometimes unclear.	Meaning often unclear.

Common mistakes to watch for

- Talking about personal shopping habits: the pitch is about a business.
- Forgetting the price or the customers.
- "Rana Plaza was in India": it was in Bangladesh, in 2013.
- No benefit for the planet.

Answer key for the sequence exercises

Session 2

1. 24 April 2013
2. Near Dhaka, Bangladesh
3. More than 1,100 workers died
4. "Who made my clothes?"

Session 3

1. Black Friday 2011
2. The New York Times
3. Buy less, repair more